

## **(11) VENDOR DEVELOPMENT –CUM-INDUSTRIAL EXHIBITION:**

*Vendor Development Programmes (VDPs) are being organized to provide common platform for MSEs as well as large public sector institutions to inter-act with each other with a view to identifying emerging demands of the buyer organizations simultaneously providing an opportunity for displaying the capabilities of the MSEs and their industrial ventures. Such programmes have proved to be of immense use in locating suitable entrepreneurs by a number of buying organizations including the Public Sector Enterprises, various wings of Defence, Railways and others in indigenizing a number of products which hitherto have been imported at a colossal cost.*

### **State Level Vendor Development Programme:**

(I) The programme was inaugurated by hon'ble Shri Hansraj Ahir, MP and Member of MSME Board on 10/3/12 at Chandrapur and Shri Shantaramji Potdukhe, Ex-Minister of State(Finance), Chandrapur with the following dignitaries -1. Sh. Pravin Jani, President, High Fly Ash Cluster, Chandrapur, 2. Sh. Madhusudan Roongta, President, MIA, Chandrapur, 3. Sh. Shankar Tamhan, President, Bamboo Cluster, Chandrapur, 4. Sh. Kirtiwardhan Dixit, Principal, RCERT, Chandrapur.

**Large scale industries participated** – 1. WCL, Chandrapur 2. Altra-tech Cement, Chandrapur 3. MAHAGENCO Chandrapur, 4. SAIL Chandrapur 5. Manikgarh Cement, Chandrapur .Following participants from Micro and small enterprises along with prospective entrepreneurs –

<b>S.No</b>	<b>Name</b>	<b>Address of the participant</b>
1.	Vasant Chohan	Chandrapur
2.	Sh. P.P. Sadhankar	Steel Authority of India Ltd, Chandrapur Ferro Alloy Plant, Mul Road, Chandrapur
3.	Madhavi Toba	RCERT Chandrapur
4.	Dhananjay M. Dumbere	RCERT Chandrapur
5.	Birshwar S. Ganguly	RCERT Chandrapur
6.	Waman M. Maske	Tukum Chandrapur
7.	Kamal G. Kothari	C/o Kothari Automobiles, Civil Lines, Near Main Post office, Chandrapur
8.	Ratilal B. Chawhan	Chawhan Pipe & Tile Ltd, Rajura
10.	Vasant P.Chawan	Chawhan Pulverisers, MIDC Chandrapur
11,	Devashri Raich	RCERT Chandrapur
12.	Atul Waghmare	Chandrapur
13.	Vijay P. Pusate	MIDC Inds.Association Chandrapur
14.	Mrs Rahila H. Sheikh	Chandrapur

15.	S. Rehman Patel	Adarsh Tiles and Pipe Inds. B18, MIDC Chandrapur
16.	Chandrakant Gupte	Deenee Chemicals Pvt.Ltd, 37/9, MIDC Rd, Chandrapur
17.	Shailindra R. Zaveri	RCERT Chandrapur
18.	P.D.Padole	RCERT Chandrapur
19.	Mrs Manisha Vivek Pise	RCERT Chandrapur
20.	Mrs Manisha More	RCERT Chandrapur
21.	Mukul Agrawal	Ultratch Cement Ltd, Awarpur
22.	Mrs Piyali J. Chakravorty	RCERT Chandrapur
23.	Nitu K. Gupta	RCERT Chandrapur
24.	Mrs kalpana Podey	RCERT Chandrapur
25.	A.V. Karmankar	RCERT Chandrapur
26.	Sameera M. Zaheer	RCERT Chandrapur
27.	Ganesh D. Potdukhe	RCERT Chandrapur
28.	R.S.Somani	High Fly Ash cluster, P.Ltd
29.	Prof N.R. Gandlewar	RCERT Chandrapur
30.	N.J.Dube	RCERT Chandrapur
31.	Y.B.Wankhede	RCERT Chandrapur
32.	Dutt Subroto	RCERT Chandrapur
33.	Rajiv Weginwar	RCERT Chandrapur
34.	Atul Dixit	RCERT Chandrapur
35.	Nitin J. Janwe	RCERT Chandrapur
36.	Y.D.Parihar	RCERT Chandrapur
37.	Pravin S. Kulkarni	RCERT Chandrapur
38.	R.V.Naphade	Steel Authority of India Ltd, Chandrapur Mul Rd, Chandrapur
39.	N.L.Sharma	Steel Authority of India Ltd, Chandrapur Mul Rd, Chandrapur
40.	Mahendra M. Khobragade	MPCE Bhandara
41.	B.T. Husani	D.S.Foods,Chandrapur
42.	R.O.Husani	Husani Poly. Chandrapur
43.	P.Biswas	Manikgarh Cement, Chandrapur
44.	Mrs K.C.Rodey	RCERT Chandrapur
45.	Shanker Tamhan	Bamboo Cluster, Chandrapur
46.	Pravin Jani	HFA Chandrapur
47.	Madhusudan Rungata	MIA Chandrapur
48.	M.D.Uttarwar	RCERT, Chandrapur
49.	Vinayak Dhote	C-34, Chanda Ind Coop Est
50.	Dhiraj C. Patel	Chanda Ind Coop Est
51.	J.S. Mata	C-16, Chanda Ind Coop Est
52.	Meghnad P. Jani	Chanda Ind Coop Est
53.	Sachin Vinod Katyal	Opp. SBI, Kasturba Road, Chandrapur
54.	Ramesh M. Wankar	C-38, Chanda Ind Coop Est
55.	Sanjay Podey	A-2/45, Chanda Ind Coop Est

56	Ramkumar Lohiya	B-11, Chanda Ind Coop Est
58	Ajay Gupta	C-10, Chanda Ind Coop Est
59	Ramnklal Narsi Patel	A2-14, Chanda Ind Coop Est
60	Gaurav K. Bhatt	Chandrapur
61	Mr. Desai	C/0 Adarsh Service Station, Mul Road
62	Mr. Darbar	C/0 Adarsh Service Station, Mul Road
63	Rakesh Pande	C/0 Adarsh Service Station, Mul Road
64	Deepak Manohar Mullewar	Balaji ward No 1, C'pur
65	Amol Chande	G-12, Prestige Plaza, Near SBI, Mul Road

(II) One day State Level Vendor Development Programme (Buyers-Sellers) Meet was organized by MSME-DI Nagpur on 26.03.2012 at Hotel Sai Plaza, Bhandara.

The programme was inaugurated by Shri Dhananjay Dalal, Chairman, Maharashtra Handloom Development Corporation, Mumbai and Shri V.K.Sharma, Vice President (HR), Sunflag Iron & Steel Co.Ltd, Bhandara. The other dignitaries were also present such as Shri Sunil Rambhad, President, Bhandara Sahakari Audyojik Wasahat, Bhandara, Shri Ramvilas Sarda, Bhandara Zilla Ladhu Udyojak Sanstha, Bhandara, Shri Radhakisanji Jhanwar, President, Laghu Udyog Bharati, Bhandara, Shri Nandakishor Khante, GM, DIC, Bhandara, Shri Shri P. Koltewar, GM (HR), M/s Sunflag Iron & Steel Co.Ltd, Bhandara.

During Presidential address, Shri P.M.Parlewar, Dy.Director, MSME-DI, Nagpur informed about the policy of MSMEs and importance of Vendor Development Programme being organized at Bhandara. He further elaborated about the various purchase policies of Large scale industries and requested the large scale industries to provide the platform to MSMEs located in Bhandara distt. to supply the goods and services enhance their business.

Large scale Industries such as M/s Sunflag Iron & Steel Co. Ltd, Bhandara, M/s Ashok Leyland, Bhandara and Ordnance Factory, Jawaharnagar, Bhandara participated as large scale industries in the programme.

The faculties from Large scale industries such as - Shri Sunil Kumar, Joint G.M. Ordnance Factory, Bhandara, Shri Sanjay Zha, AGM (Purchase), Sunflag Ltd, Shri R.S. Chandana, AGM (Purchase) , M/s Ashok Leyland Ltd, Shri A.R.M. Gupta, Sr.Manager, Canara Bank, Circle Office, Nagpur were present and delivered the sessions and elaborated in detail on purchase policy of their organization and had a detailed discussion on it.

Total 43 nos. of representatives from MSMEs and Members of various Industries Association of Bhandara district were present and revenue of Rs. 4,300/- from 43 nos. of participants and Rs. 5000/- from M/s Sunflag Iron & Steel Co. Ltd, received and remitted to the Govt. account. Shri S.R.Khujnare, Asstt. Director, MSME-DI, Nagpur co-ordinated the programme and Shri A.G.Telang, Asstt. Director (Met) has proposed the Vote of Thanks.

(III) MSME Development Institute, Nagpur organized state level Vendor Development Programme on 16 March 2012 at Hotel Heritage, Nagpur. Programme was inaugurated by Shri. K R K Prasad, Director MSME-DI, Nagpur. Shri. D N Gupta, President, MIDC Industries Association, Shri. P M Parlewar, DD (Met), Shri M P Singh, Chief Manager (MM) WCL and Shri Vipul Panchmatiya, Secretary, Nagpur Garment Manufacturing Association was motivated participants during the occasion.

Following PSUs and organizations presented their vendor Development procedure & stores requirement and schemes in technical sessions:

1. Khaparkheda Thermal Power Station (KTPS)
2. Western Coalfields Limited (WCL)
3. Nagpur Improvement Trust (NIT)
4. Canara Bank
5. National Small Industries Corporation (NSIC)
6. MSME Development Institute, Nagpur

Total 48 participants benefited by this SVDP. Revenue generated by this programme was Rs 29800/-, expenditure of the programme was Rs 40690.00/-

SC		ST		BC		OC		Total	
Male	Female	Male	Female	Male	Female	Male	Female	Male	Female
12	02	00	00	09	02	20	03	41	07